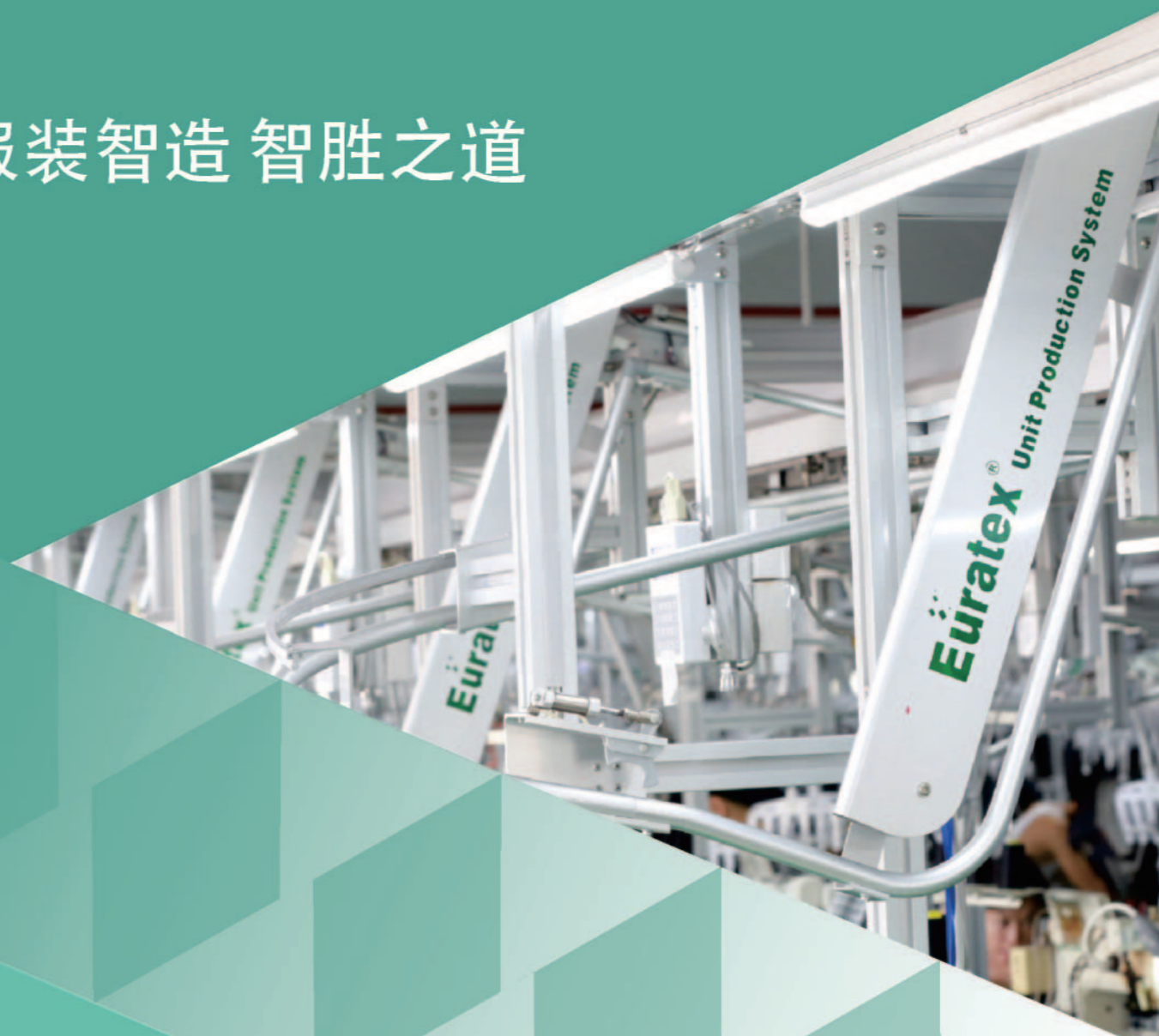


■ 服装智造 智胜之道



Euratex[®]
speed 欧泰科

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全球服装智能吊挂行业第一股
证券代码: 832473

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Euratex

欧泰科——专注智能吊挂共创行业发展



上海欧泰科智能科技股份有限公司是长园和鹰旗下的专门提供智能吊挂的研发、生产和销售服务的高科技企业。以智能制造技术为核心，拥有自主知识产权。作为全球时尚产业互联网+、智能制造、智能物流无缝融合全面解决方案的专业服务商，长园和鹰的产品广泛应用于服装、鞋帽、汽车内饰、家具、航空航天等领域。历经多年发展，长园和鹰融汇“互联网+”和“工业4.0”的概念，在全球领域内率先整合了缝前、缝中、缝后等整个服装工艺生产线，目前已经在山东、安徽、上海等地与多家服装企业合作推出服装工业4.0智能工厂，实现工厂的数据互通、信息互联和全程智能化，为全行业进入工业4.0拓展前景。

2016年长园和鹰加入长园集团，成为长园集团在智能工厂装备领域的先锋军。1986年成立的长园集团是由中科院创立的国家级高新技术企业，2006年、2012年两次上榜《福布斯》“亚太潜力200强企业”，拥有3个国家级检测中心、1个博士后科研工作站、7个省市级企业技术中心、9个省市级工程技术中心、7个生产基地，是专门从事电动汽车相关材料、智能工厂装备、智能电网设备的研发、制造与服务的科研型产业集团。

欧泰科自创立以来，秉承加拿大Euralex Canada Ina数十年的数字化设备技术及经验，成为全球最早研发、生产数字化设备的企业之一，是加拿大派特系统（PAD System Technologies）及美国图圣公司（Tukatech）最核心的软硬件合作伙伴。欧泰科凭借其强大的生产研发能力，不断升级产品，关注客户体验，通过量身定制、一对一服务，极大提高了客户的生产效率、增强了企业的行业竞争力。

作为国家工程中心快速制造示范企业和智能吊挂国家标准起草单位，欧泰科于2015年在新三板成功挂牌上市，成为全球服装智能吊挂行业第一股。未来，欧泰科还将继续专注于吊挂行业，以工匠精神追求完美品质，以创新发展赢得市场，不断为客户提供更有价值的产品和更优质的服务。

Shanghai Euralex Science & Technology Co., Ltd is Hi-tech Company under CYG YIN, which specialized in providing intelligent unit production system R&D, production and sales service. Based on the core technology of intelligent manufacture, with its own proprietary intellectual property right, as the global fashion industry professional integrity solution provider, who seamless fused Internet plus, intelligent manufacture, intelligent logistic, CYG YIN product extensively used in clothing industry, shoe & cap industry, car decoration industry, furniture industry and aerospace industry. After years of development, combined the concept of internet plus and industry 4.0, CYG YIN is the first one in the world who integrated the total clothing production line of before sewing, sewing and after sewing. Currently CYG YIN has promoted clothing factory of industry 4.0-intelligent factory in Shandong, Anhui, Shanghai etc., which makes factory digital communication, information inter-connection and whole production procedure digitized come true, expended the future of whole industry entering industry 4.0.

In year of 2016, CYG YIN joined GYG group, and became the pioneer in intelligent factory equipment in CYG group. CYG group was set up in 1986, which is national hi-tech group company established by Chinese Academy of Sciences, have been listed in Forbes list as “The Potential 200 of Asia Pacific” twice in 2006 and 2012. Here are 3 national inspection centers, one post-doctor research workstation, 7 province and city grade technology centers, 9 province and city grade engineering technology centers, 7 production bases, which is hi-tech research type industry group specialized for electric motor related material, intelligent factory equipment, intelligent power grid equipment research, production and service.

Since establishment, Euralex is in accordance with decade’s technology and experience of digital equipment of Euralex Canada Ina. Euralex becomes one of the earliest company of r&d, producing digital equipment, which is core soft-ware and hard-ware cooperater of Canada PAD system technologies and United States Tukatech. Euralex massively improved the customer’s product efficiency, strengthened the customer’s competitiveness by its strong r&d ability, product upgrading, considering customer experience, customization, one-on-one service.

As the speed production model enterprise and intelligent unit production system national standard drafting company, Euralex has listed in the NEEQ in 2015, became the first stock in global clothing intelligent unit production industry. Euralex will continue concentrate in unit production industry, pursuit perfect quality with ingenuity, win the market with innovation, continuously providing more valuable product and better service in the future.

Euralex——concentrate on intelligent unit production industry, create industry development.



我们是谁

Who we are

1. 我们是服装智能物流专家

We are clothing intelligent logistic expert

上海欧泰科智能科技股份有限公司是服装智能物流专家，也是长园和鹰全面解决方案不可或缺的一部分，能够圆满的解决服装管理跟踪不到位、交期不能把控等问题，全面满足客户的不同需求。实现了从缝前、缝中、缝后以及仓储的全程制衣跟踪；单一芯片的全程跟踪；多个芯片的捆绑式跟踪等。

Shanghai Euratex Science & Technology Co., Ltd is a clothing intelligent logistic expert, also is an indispensable part of CYG Yin integration solution, which completely be able to solve the problem of tracking un-fulfillment of clothing management, delivery time out of control, entirely fulfill the different requirement of the customer. Fulfill the tracking during clothing production in pre-sewing, sewing, after sewing and storage, one chip for whole procedure tracking, multi-chip for bundle type tracking.

2. 我们是智能吊挂行业领导者

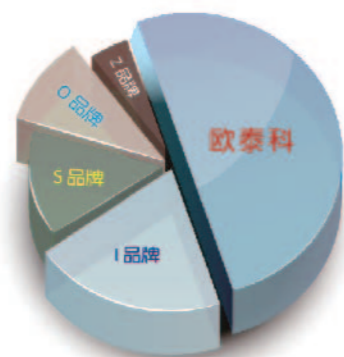
We are leader in intelligent unit production industry

欧泰科的销售、服务体系稳步提升，并覆盖全球，有能力为全球客户提供专业、完善的销售和服务方案。欧泰科的销售业绩每年递增将近100%。自2014年起，欧泰科智能吊挂占据了行业的半壁江山；是智能吊挂行业的领军企业。

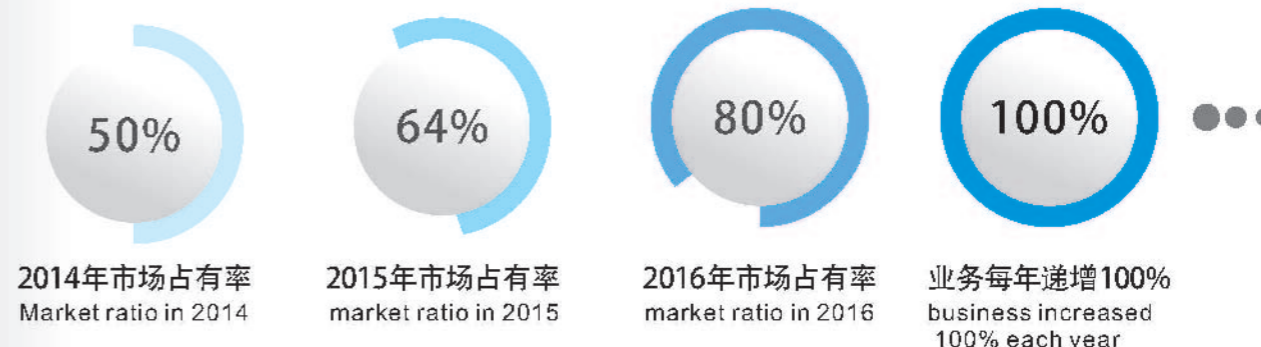
The sales and service system of Euratex are steadily improved and cover the global market, which shows the ability of providing professional and perfect sales and service solution. Euratex sales record increased 100% each year. Since 2014, Euratex covers 50% market ratio of unit production industry, which is the leading company of intelligent unit production industry.

2.1. 市场占有率

Market ratio

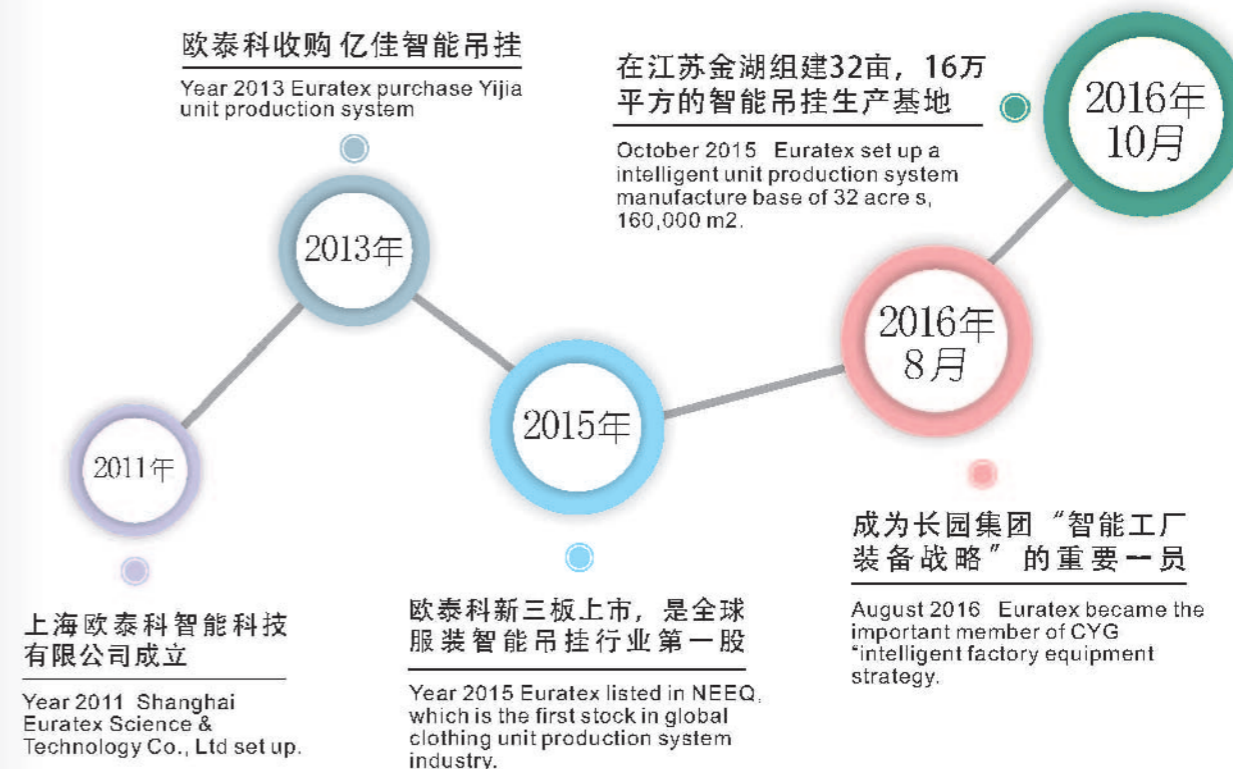


2.2. 最近三年欧泰科市场占有率增长情况 Euratex market ratio increased in recent three years



3. 我们的发展史

Our history



我们的优势

Our advantage

1. 平台优势

Platform advantage

1.1、国家标准起草单位 National standard drafting company

欧泰科凭借在智能吊挂的硬件、软件领域的开创性与突破性，不断引领行业的变革，巩固了欧泰科行业的领先优势，成为智能吊挂国家标准起草单位。

Based on the innovation and breakthrough in unit production hardware and software field, Euratex continuously lead the industry innovation, strengthen the leading advantage in the industry and become the intelligent unit production system national standard drafting company.

1.2、国家工程中心快速制造示范企业 National engineering center speed production model enterprise

快速制造国家工程研究中心是由国家发展和改革委员会批准设立的一个国家级的先进制造技术创新平台。工程中心主任由中国工程院院士卢秉恒教授担任。2010年，欧泰科品牌创始人夏进良博士受聘国家工程中心上海示范中心主任。研究工程中心以提高国家制造业核心竞争力为目标，以市场需求为导向，以快速制造技术、工艺及成套装备的研究开发和产业化为根本任务。

主要研发机构包括：机械制造系统工程国家重点实验室、西安交通大学先进制造技术研究所、西安交通大学精密工程研究所、陕西省激光3D打印与模具制造工程研究中心、教育部快速成形制造技术工程研究中心等。

Speed production national research center is a national advanced producing technology platform approved and established by national development and reform commission. Engineering center is charged by Mr. Lu Bingheng, the Academician of Chinese Academy of Engineering as Engineering center director. In year of 2010, the funder of Euratex brand, Professor Xia Jinliang, was invited as the director of Shanghai model center of National Engineering center. The research center aimed to improve the core competitiveness of national manufacture industry, based on market demand, consider the basic task as speed manufacture technology, craftwork and complete set of equipment research, development and industrialize.

Main research institution: State key laboratory of mechanical manufacturing system engineering, Institute of advanced manufacturing technology of Xi'an Jiaotong University, Institute of Precision engineering of Xi'an Jiaotong University, Laser 3D printing and die manufacturing engineering research center of Shanxi Province, Research center of rapid prototyping manufacturing technology engineering of Ministry of Education etc.

1.3、长园集团“智能工厂装备”领域的重要一员 Important member of CYG "intelligent factory equipment"

2016年7月，和鹰加入长园之后，作为和鹰旗下品牌之一的欧泰科，成为长园集团在“智能工厂装备”领域的重要一员，借助长园平台，欧泰科的发展的更迅猛，至2016年底，欧泰科销售突破6万站，创造了智能吊挂行业销售的奇迹。

After join in CYG in July 2016, as the brand under Yin group, Euratex become a important member of CYG "intelligent factory equipment", with the support of CYG platform, Euratex developed more rapidly, til the end of 2016, Euratex sales record breaks 60 thousand stations, create the miracle in intelligent unit product system industry.

2. 技术优势

Technical advance

2.1、智能吊挂的技术优势 Advantage of Intelligent unit production system

欧泰科智能吊挂系统使用的是第四代吊挂控制技术，即高频RFID技术和以太网技术的结合，抗干扰性更强，具有纠错能力、防冲撞能力、读卡效率高、稳定性高、组网简单、通讯速度快、维修很方便等特点。

Euratex intelligent unit production system applied fourth generation of control technology, which is high-frequency RFID technology and combined with internet technology, with strong anti-interruption capability, correction capability, anti-collision capability, high card read efficiency, high stability, easy for network setup, fast communication, easy for maintenance etc.

2.2、技术研发团队 R&D team

由夏进良博士负责的欧泰科智能吊挂技术研发团队，共有高科技人才58人，其中，博士型专家1人、硕士专家2人。同时依托国家工程制造中心，与西安交通大学先进制造技术研究所、西安交通大学精密工程研究所、陕西省激光3D打印、模具制造工程研究中心、教育部快速成形制造技术工程研究中心等专业研究所开展深度合作。

Charged by doctor Xia Jinliang, the R & D team of Euratex intelligent unit production system consists of high-tech engineer 58, which include expert in doctor degree 1, experts in master degree 2. At the same time, based on the support of national engineering manufacture center, have a deep cooperation with Institute of advanced.

我们的优势

Our advantage

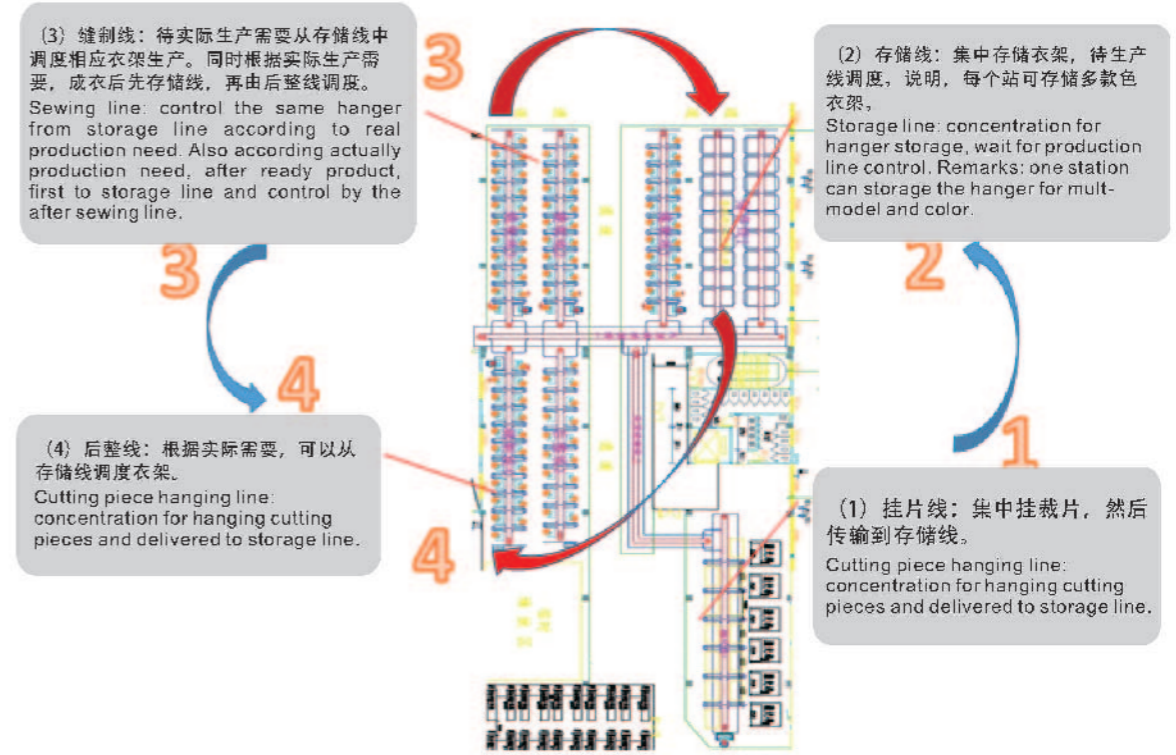
2.4. 整厂规划设计 Whole plant planning & designing

依靠企业强大的技术研发团队，对客户的整厂做详尽的方案规划；从裁片区，传送区，存储区，缝纫加工区，仓储区，提供一整套定制化规划方案，既能满足客户工厂当前的生产需求，又能为未来的工业4.0智能工厂建立基础、留下充分的对接空间。

Based on the strengthen of R&D team, Euratex makes detailed whole plant planning & designing to the customer, from cutting pieces region, delivery region, storage region, sewing region, warehousing region, providing a integrated customized planning, which meets the customer's current production requirement and also build the foundation for future industry 4.0 – intelligent factory, reserved enough space for connection.

下图是整厂规划和软件功能示意图

Below is the whole plant planning and software function layout.



manufacturing technology of Xi'an Jiaotong University, Institute of Precision engineering of Xi'an Jiaotong University, Laser 3D printing and die manufacturing engineering research center of Shanxi Province, Research center of rapid prototyping manufacturing technology engineering of Ministry of Education etc.

2.3. 专利文献 Patent documentation

欧泰科拥有发明专利，实用新型专利，外观专利共89项，其中有效专利72项，软件著作权11项。

Euratex owns patent of invention, utility patent, design patent totally 89, and effective patent 72, software copyright 11.

序号	专利名称	口译号	序号	专利名称	口译号	序号	专利名称	口译号
1	服装流水线系统	22'610316754.4	45	C型架	231833675791.8	46	C型架	201820357591.8
2	一种服装智能流水线	22'620437750.3	47	制衣吊挂系统宽方柱	231833675805.0	47	制衣吊挂系统宽方柱	2018203575805.0
3	固定结构	22'620240888.7	48	衣架推出控制机构	231823812075.0	48	衣架推出控制机构	201820357575.0
4	卡扣	22'620258259.4	49	一种服装流水线用变向轨道	231823812703.6	49	一种服装流水线用变向轨道	201820357503.6
5	声源感应器在智能物流系统中的应用	22'620256992.2	50	一种自动输送线用防卡死推杆机构	2318238127669.8	50	一种自动输送线用防卡死推杆机构	201820357569.8
6	声源感应器在智能物流系统中的应用	22'610'96714.2	51	一种输送线用输送装置	2318238127661.1	51	一种输送线用输送装置	201820357561.1
7	循环站流水线系统	22'620032436.2	52	一种双向变轨机构	2318238127684.6	52	一种双向变轨机构	201820357584.6
8	循环站流水线系统	22'61002'320.3	53	输送链条张紧张紧机构	2318238121181.8	53	输送链条张紧张紧机构	2018203575181.8
9	流水线等待区控制装置及方法	22'61'7'450.7	54	料排轮无油轴承	2318238121183.9	54	料排轮无油轴承	2018203575183.9
10	流水线等待区控制装置及方法	22'61'013149.4	55	料排轮	2318238121189.6	55	料排轮	2018203575189.6
11	成衣吊挂系统的衣架装置	22'61'19740.3	56	读卡器	2318238121189.9	56	读卡器	2018203575189.9
12	成衣吊挂系统的衣架装置	22'61'01'246.5	57	双轨道机构	2318238121189.3	57	双轨道机构	2018203575189.3
13	智能吊挂流水线生产实时管理系统及控制方法	22'61'7'375.3	58	推杆机构	2318238121183.3	58	推杆机构	2018203575183.3
14	智能吊挂流水线生产实时管理系统及控制方法	22'61'012940.3	59	链条传动生产流水线中的弧形导轨	2318238121181.4	59	链条传动生产流水线中的弧形导轨	2018203575181.4
15	流水线实时数据显示装置	22'61'16735.9	60	旋转导轨	2318238121181.1	60	旋转导轨	2018203575181.1
16	流水线实时数据显示装置	22'61'010390.3	61	型材	2318238121181.4	61	型材	2018203575181.4
17	一种智能型流水线用托架机构	22'62'076574.3	62	服装流水线实时数据显示系统	2318238121181.3	62	服装流水线实时数据显示系统	2018203575181.3
18	一种用于衣架的新型流水线装置	22'61'075836.2	63	一种成衣吊挂系统的衣架装置	2318238121181.3	63	一种成衣吊挂系统的衣架装置	2018203575181.3
19	一种跨层输送装置	22'61'095622.8	64	一种服装流水线生产实时管理装置	2318238121181.4	64	一种服装流水线生产实时管理装置	2018203575181.4
20	一种跨层输送装置	22'61'075736.9	65	一种服装生产流水线等待区数量控制机构	2318238121181.6	65	一种服装生产流水线等待区数量控制机构	2018203575181.6
21	一种具有活动指夹的新型衣架	22'62'073274.5	66	一种智能吊挂流水线系统	2318238121181.3	66	一种智能吊挂流水线系统	2018203575181.3
22	一种用于衣架的新型分类装置	22'62'073143.7	67	一种循环吊挂服装流水线系统	2318238121181.3	67	一种循环吊挂服装流水线系统	2018203575181.3
23	智能型流水线用提升制退机构	22'62'242627.2	68	服装生产流水线工作站出料转轨装置	2318238121181.1	68	服装生产流水线工作站出料转轨装置	2018203575181.1
24	智能型流水线用可调托架机构	22'62'24'226.4	69	一种可防止活塞顶杆旋转的气缸	2318238121181.5	69	一种可防止活塞顶杆旋转的气缸	2018203575181.5
25	智能型流水线用移动式电箱悬挂装置	22'62'240748.4	70	一种链条传动机构的链条张紧装置	2318238121181.1	70	一种链条传动机构的链条张紧装置	2018203575181.1
26	智能型流水线用储存站	22'62'239323.8	71	一种型材的连接夹爪	2318238121181.8	71	一种型材的连接夹爪	2018203575181.8
27	智能型流水线用变轨站	22'62'038431.7	72	成衣吊挂系统衣架张紧结构的改进	2318238121181.7	72	成衣吊挂系统衣架张紧结构的改进	2018203575181.7
28	智能型流水线用衣架	22'62'06042175.9	73	型材(提升臂)	2318238121181.9	73	型材(提升臂)	2018203575181.9
29	一种衣架拉杆	22'62'068330.1	74	成衣吊挂流水线工作站提升臂装置	2318238121181.3	74	成衣吊挂流水线工作站提升臂装置	2018203575181.3
30	一种组合型材	22'62'068332.3	75	一种服装刷漆机	2318238121181.5	75	一种服装刷漆机	2018203575181.5
31	一种衣架滚轮	22'62'068335.1	76	一种成衣生产流水线工作站出料转轨装置	2318238121181.4	76	一种成衣生产流水线工作站出料转轨装置	2018203575181.4
32	一种轴套	22'62'068336.2	77	一种成衣吊挂系统的升降机构	2318238121181.5	77	一种成衣吊挂系统的升降机构	2018203575181.5
33	防撞装置	22'62'068337.3	78	一种成衣流水线衣架张紧结构的改进	2318238121181.3	78	一种成衣流水线衣架张紧结构的改进	2018203575181.3
34	分类识别装置	22'62'068338.4	79	一种可调弯角角度的提升臂	2318238121181.7	79	一种可调弯角角度的提升臂	2018203575181.7
35	一种用轴套限位的出轴机构	22'62'068339.5	80	一种服装智能吊挂流水线系统的出料转轨装置	2318238121181.2	80	一种服装智能吊挂流水线系统的出料转轨装置	2018203575181.2
36	一种服装生产线上站机构	22'62'068340.6	81	一种提升臂结构的改进	2318238121181.4	81	一种提升臂结构的改进	2018203575181.4
37	一种出轴机构	22'62'068341.7	82	一种服装智能吊挂流水线系统的出料转轨装置	2318238121181.3	82	一种服装智能吊挂流水线系统的出料转轨装置	2018203575181.3
38	智能终端	22'62'068342.8	83	一种服装智能吊挂流水线系统的出料转轨装置	2318238121181.2	83	一种服装智能吊挂流水线系统的出料转轨装置	2018203575181.2
39	吊挂流水线的机械传动系统	22'62'068343.9	84	一种吊挂衣架可调节式读卡器	2318238121181.7	84	一种吊挂衣架可调节式读卡器	2018203575181.7
40	防漂轨道	22'62'068344.0	85	主系统故障报警装置	2318238121181.9	85	主系统故障报警装置	2018203575181.9
41	吊架	22'62'068345.1	86	主系统故障报警装置	2318238121181.5	86	主系统故障报警装置	2018203575181.5
42	铺设装置	22'62'068346.2	87	衣架保护装置	2318238121181.3	87	衣架保护装置	2018203575181.3
43	主轨道排架	22'62'068347.3	88	吊挂系统的报警装置	2318238121181.7	88	吊挂系统的报警装置	2018203575181.7
44	制衣吊挂系统主轨道	22'62'068348.4	89	吊挂系统的报警装置	2318238121181.3	89	吊挂系统的报警装置	2018203575181.3
45	制衣吊挂系统方柱	22'62'068349.5						



我们的优势

Our advantage

3. 服务优势

Service advantage

3.1、24小时全天候远程售后服务 24 hours whole day remote after sales service support.

欧泰科的宗旨是“让客户满意”，这也是企业的永恒追求。为了帮助客户快速解决实际售后问题，企业培养了一支专业、严谨的售后服务团队，近百辆售后服务车随时待命，24小时全天候远程服务，多方位、多渠道、多层次的为全球客户提供优质的售后服务。

Our aim is “to make the customer satisfied”, and this is also the company's permanent goal. In order to solve the customer problem ASAP, the company trained a professional, rigorous after sales service team, about 100 after sales service car stand by. 24 hours a day for remote service, multi-aspects, multi-channel, multi-level and high quality after sales service for the global customer.

As long as the customers buy equipment of CYG, and in line with the terms of financial leasing, Euratex can provide financial leasing services to help those customers who want to upgrade the industry, improve the company's competitiveness but have financial pressures. Customers can use the profits of after-upgrading products to repay.

4. 融资平台

Finance platform

4.1、智能吊挂融资租赁 Intelligent unit production system finance lease

欧泰科将公司销售及售后团队资源和融资租赁平台的资源优势进行有效整合，满足客户资金需求，帮助客户解决想进行智能化改造但资金缺乏的难题，减轻企业一次性支付巨额贷款的压力。且租赁利息费用比其他同行公司低，节省客户采购或融资成本。

Euratex combined the advantage of sales, after sales team resource and finance lease platform, fulfill the customer's need of finance and assist the customer solve the finance problem when what invest the intelligent transform, and reduce the customer's burden of cargo charge. And the interest of finance lease lower than the similar company, reduce the cost of purchase and financing.

4.2、非本公司设备融资租赁

只要客户购买长园和鹰的设备，且设备符合融资租赁条件，欧泰科也可以提供相应设备的融资租赁服务，帮助那些想进行产业升级、提高公司竞争力、但又有资金压力的客户解决资金难题。客户可利用后续产业升级带来的效益进行还款。

即刻享有服装智能、生产设备





我们的产品及应用

Our products and application

1、产品分类及特点

classification and characteristics

欧泰科生产的智能设备分两大系列，共12款型号，3000型的主要特征是站间距相对较低，型材框架相近。此系列简洁，空间利用率高，编排紧凑。E3000型主要适用于牛仔，毛衫，T恤，衬衫，羽绒服，冲锋衣等领域，ED3000型主要适用于女士文胸，内裤，手套，帽子等领域；

中端产品A3000型具备进出站读卡系统，工位款式，及查询等功能，此类型更加稳定可靠，功能全面，品质更高，主要被运用于牛仔，毛衫，T恤，衬衫，羽绒服，冲锋衣等领域。

5000型高端产品具有主轨电机过载保护；主链条永不拉升；参数一次设好永久使用；承载大等特点，主要被运用于牛仔，毛衫，T恤，衬衫，羽绒服，冲锋衣，床单，被罩等领域。

There are two series of Euratex intelligent equipment, a total of 12 models. The main feature of the 3000 type is the relatively short distance among stands and the profile frame. This series is simple, with high space utilization and compact arrangement. E3000 type is mainly applied to denim, sweaters, T-shirts, shirts, down jacket, Jackets and other fields, ED3000 type is mainly applied to women's bra, underwear, gloves, hats and other fields;

Mid-range products A3000 type has card reader system, station style, query and other functions, this type is more stable and reliable, with full feature and higher quality, mainly used in denim, sweaters, T-shirts, shirts, Jackets and other fields.

High-level products 5000 type has overload protection for main rail motor, the main chain never pull up; parameters set for a permanent use; large bearer and other characteristics, mainly used in denim, sweaters, T-shirts, shirts, down jackets, jackets, quilt and other fields.

产品系列 Product line	型号 Model	参数名称 Parameter Name	尺寸 (长宽高mm) Dimension(L*W*H mm)			吊架 hanging Type	包柱B enwrap ped column mm	非标定制 Customization			优点特征 advantage	使用环境 operating environment
			线宽 width	高 height	站间距 lenth			包柱B enwrap ped column	U/L/Z Type	吊顶 suspended ceiling		
3000 系列	E3000-A3.0	标线 standard line	3000	2050	1700	衣架 hanger	优选: 580mm 680mm	√	√	√	整体结构简洁，便于现场快速安装。线型多变，可适用多种尺寸厂房，采用尼龙滚子链条输送衣架，降低工作噪声。衣架主体采用耐用抗摔注塑而成。 The overall structure is simple, easy to install fast. Different line types are applicable to various workshop sizes. Adopting the nylon roller chain transfer hanger, reduce the work noise. The main hanger structure is made from durable and resistant injection molding technology.	适用常规服装生产制作，可多品种小批量生产制作。 Applicable to producing conventional clothing, with various kinds and small batch production.
	E3000-A2.8	2.8米标线 standard line (2.8 meter)	2800					特殊: 960mm	√	√		

产品系列 Product line	型号 Model	参数名称 Parameter Name	尺寸 (长宽高mm) Dimension(L*W*H mm)			吊架 hanging Type	包柱B enwrap ped column mm	非标定制 Customization			优点特征 advantage	使用环境 operating environment
			线宽 width	高 height	站间距 lenth			包柱B enwrap ped column	U/L/Z Type	吊顶 suspended ceiling		
3000 系列	ED3000-A3.0	吊篮线 basket line	3000	2100	1800	1号吊篮 no.1 basket 2号吊篮 no.2 basket	优选: 580mm 680mm 特殊: 960mm	√	√	√	整体结构简洁，线型多变，运用吊篮为运输载体，可解决服装小件运输不便问题。 The overall structure is simple, lines are various, adopting hanging basket as transport carrier, could solve the inconvenience of transferring small clothing.	适用内裤、文胸、帽子、手包等小件服饰的各种模式的生产制作。 Applicable to various production models for small clothing, such as underwear, bra, hat, hand bag.
	ED3000-A3.6		3600	2140	2000	3号吊篮 no.3 basket		√	√	√		
	EC3000-A2.3	侧排线 side line	2300	2050	2300	衣架 hanger		√	√	√	可视化程度高 high level of visualization degree	适用需要对操作人员监控的特殊场合，例如监狱等场所。 It is suitable for special occasions where it is necessary to monitor the operator, such as jail.
	EH3000-A3.2	后整线 after fishing line	3200	2100	1800	后整衣架A款 finishing hanger A		√	√	√	整体结构简洁，适用服装厂后道工序的熨烫处理等，解决毛衫等产品无法流水线操作的问题。 The overall structure is simple, available to the finishing operations like ironing etc, solve the issue of can't produce knitwear on operation flow.	适用毛衫等后道工序的处理。 Applicable to the finishing operation for sweaters and other clothes.
	EH3000-A3.6		3600	2140	2000	后整衣架B款 finishing hanger B		√	√	√		
	EL3000-A3.65	链式线 chain typeline	3650	2750	1800	选配 option		√	√	√	解决长袖、正装、床单等比较大的产品的生产制作。 It can solve the production problems of robe, suits, bed sheet and other large size products.	适用正装、家纺类产品。 Applicable to suits, home textiles products
	A3000-A3.0	高端标线 high-end standard line	3000					√	√	√	在E3000的优点上结构增强，具有进站读卡等改进功能，站内款式显示，查询等功能，且提高系统运行准确率。 enhanced structure on the advantages of the E3000, with the functions of reading card when get in stations, the style display, query and so on, also improve the system operating accuracy.	适用服装生产制作，可多品种小批量生产并对现场及产品有较高要求的客户。 Applicable to producing conventional clothing, with various kinds and small batch production who have high demands.
	A3000-A2.8	2.8米高端标线 high-end standard line (2.8meter)	2800	2050	1700	衣架 hanger		√	√	√		
	EL5000-A4.6	增强型链式高线 strengthen chain line						√	√	√	整体结构牢固，能最大程度的保证衣架不掉落。 the overall structure is firm, furthest ensure to don't drop the hanger.	适用正装、家纺类产品，以及对产品承重有较高要求的客户。 Applicable to suits, home textiles products, and the clients who have high demands on products weight bearing.
	AL5000-A3.8	增强型高端链式线 strengthen high- end chain line	3800	2500	1800	选配 option		√	√	√		



我们的产品及应用

Our products and application

2. 产品应用

Applications

欧泰科产品规格多，市场应用广，在T恤，毛衫，羽绒服，文胸，牛仔，梭织都有广泛的使用

Euratex product has various specifications, and widely used in the market, like the T-shirts, sweaters, down jackets, bra, denim, woven and other fields.



羽绒服, 棉服

DOWN JACKET, COTTON CLOTHES

型号 Model	参数名称 Parameter Name	尺寸 (长宽高mm) Dimension(L*W*H MM)			吊架 Hanging Type	备注 Remark
		线宽 Width	高 Height	站间距 Lenth		
E3000-A3.0	标线 standard line	3000				/
EC3000-A2.3	侧排线 side line	2300	2050			/
A3000-A3.0	高端标线 high-end standard line	3000		2000	软指夹衣架 soft clip hanger	中端产品 middle end product
EL5000-A4.6	增强型链式高线 strengthen chain line	4600				/
AL5000-A3.8	增强型高端链式线 strengthen high-end chain line	3800	2500			高端产品 high-end product

■ 羽绒服典型案例：Application in down jacket, cotton clothing

常州某企业，使用E3000型，软胶夹衣架吊挂系统，工位在36个，间距1.9-2米，吊挂线比大流水生产效率提升40%左右。

Typical cases for down jacket, cotton clothing: a company in Changzhou uses the E3000 type, soft plastic hanger hanging system, with 36 working stations, 1.9-2 meters space, which improves 40% efficiency than assembly line.



手套、胸衣、帽子

GLOVES, BRA, CAP

型号 Model	参数名称 Parameter Name	尺寸 (长宽高mm) Dimension(L*W*H MM)			吊架 Hanging Type	备注 Remark
		线宽 width	高 height	站间距 lenth		
ED3000-A3.0	吊篮线 basket line	3000	2100	1800	1号吊篮 no.1 basket 2号吊篮 no.2 basket	/ 中端产品 middle end product
ED3000-A3.6		3600	2140	2000	3号吊篮 no.3basket	/

■ 文胸典型案例：Typical cases for bra

东莞某企业使用的是ED3000型产品，每线36站16条线，提升效率30%以上。

A company in dongguan uses the ED3000 type. There are 16 lines and 36stations per line, which improves over 30% efficiency.





我们的产品及应用

Our products and application

2. 产品应用 Applications



牛仔 DENIM		尺寸 (长宽高mm) Dimension (L*H*W)			吊架 Hanging Type	备注 Remark
型号 Model	参数名称 Parameter Name	线宽 Width	高 Height	链间距 Chain Lenth		
E3000-A3.0	标线 standard line	3000	2050	1700	硬指夹衣架 hard clip hanger	/
A3000-A3.0	高端标线 high-end standard line	3000				中端产品 middle end product
EL5000-A4.6	增强型链式高线 strengthen chain line	4600	2500	高端产品 high-end product		
AL5000-A3.8	增强型高端链式线 strengthen high-end chain line	3800				

牛仔典型案例：Typical cases for denim

河南某企业使用E3000型，每线24站，60条线共1440站，提升效率30%；
广州新塘某企业，使用E3000型，提升效率35%以上。

A company of Henan province uses E3000 type. There are 60 lines and 24 stations per line, which improves 30% efficiency. A company of xintang, Guangzhou province uses E3000 type, which improves 35% efficiency.



毛衫

Application in sweaters



型号 Model	参数名称 Parameter Name	尺寸 (长宽高mm) Dimension (L*H*W)			吊架 Hanging Type	备注 Remark
		线宽 Width	高 Height	链间距 Chain Lenth		
E3000-A3.0	标线 standard line	3000	2050	1600	软指夹衣架 soft clip hanger	/
A3000-A3.0	高端标线 high-end standard line	3000				中端产品 middle end product
EC3000-A2.3	侧排线 side line	2300	2300	高端产品 high-end product		
EL5000-A4.6	增强型链式高线 strengthen chain line	4600				
AL5000-A3.8	增强型高端链式线 strengthen high-end chain line	3800	2500	1600		

毛衫典型案例：Typical cases for sweaters:

广西北海某企业使用的是EH300-A3型产品，提升效率30%以上。

A company of beihai, Guangxi province uses EH300-A3 type, which improves more than 30% efficiency.



我们的产品及应用

Our products and application

■ T恤典型案例：Typical cases for T-shirt：

我们典型客户，越南某集团，使用E3000型，每线38站，17线共646站，提升效率32%；
枣庄某企业，使用E3000型，每线42站，11线共462站，提升效率42%；

A company of Vietnam uses E3000 type. There are 17 lines and 38 stations per line, which improves 32% efficiency. A company of zaozhuang uses E3000 type. There are 11 lines and 42 stations per line, which improves 42% efficiency.



■ 衬衫典型案例：Typical cases for shirt

我们典型客户，浙江某企业使用E3000型，3线共109站，提升效率32%。

A company of Zhejiang province uses E3000 type. There are 3 lines and 109 stations at total, which improves 32% efficiency.



梭织（衬衫，正装，冲锋衣）

Application in woven clothes shirt full address pizez



型号 Model	参数名称 Parameter Name	尺寸 (长宽高mm) Dimension (L*W*H mm)			吊架	备注
		线宽 width	高 height	链间距 length		
E3000-A2.8	标线 standard line(2.8 meter)	2800	2050	1700	标准硬指夹适用大部分衣服，用于衣物本身比较耐磨，不易损伤；软指夹衣架适用于轻薄款羽绒服等面料较为细腻的衣服；滑面软指夹衣架适用于丝绸等衣物材质较为名贵，且表面光滑的面料。	/
E3000-A3.0	标线 standard line	3000				
A3000-A2.8	2.8米高端标线 high-end standard line(2.8meter)	2800				
A3000-A3.0	高端标线 high-end standard line	3000				
EC3000-A2.3	侧排线 side line	2300	2500	2300	Standard hard clips apply to great majority clothes, which are wearable and hard-to-damaged. Soft clips apply to those delicate fabric clothes, such as light down jacket.	/
EL5000-A4.6	增强型链式高线 strengthen chain line	4600		1800	Smooth-surface soft clips apply to those clothes that fabric is more expensive, and the surface is smooth, such as silk.	/
AL5000-A3.8	增强型高端链式线 strengthen high-end chain line	3800			高端产品 high-end product	

我们的产品及应用

Our products and application

后整或传送线



■ 正装典型案例： Typical cases for full address

我们典型客户，山东某企业使用E3000型，每线31站，6线共186站，提升效率32%。

A company of Shandong province uses E3000 type. There are 6 lines and 31 stations per line, which improves 32% efficiency.



■ 冲锋衣典型案例： Typical cases for pizex

我们典型客户，福州某企业E3000型，每线27站，6线共162站，提升效率28%。

A company of Fuzhou uses E3000 type. There are 6 lines and 27 stations per line, which improves 28% efficiency.



我们的产品及应用

Our products and application

产品应用

床单、被罩



型号 Model	参数名称 Parameter Name	尺寸 (长宽高mm) Dimension (L*W*H MM)			吊架 Hanging Type	备注 Remark
		宽度 width	高 high	长度 length		
EL5000-A4.6	增强型链式高线 strengthen chain line	/	/	/	/	高端产品 high-end product
AL5000-A3.8	增强型高端链式线 strengthen high-end chain line	3800	2500	1800	选配 option	高端产品 high-end product



我们的服务

Our services

1. 整厂规划设计服务

plan and design for the whole factory

欧泰科有强大的整厂规划技术团队，团队人员58人，对T恤，毛衫，牛仔，正装，羽绒服，冲锋衣等项目规划都有丰富经验。根据客户场地和具体需求做整体智能物流方案设计、及定制化设计服务。既满足客户当前的需求，又留下足够的工厂升级空间。

Euratex has a strong team for plan and design for the whole factory, with 58 members, which have rich experienced in the T-shirt, sweaters, denim, suits, down jacket, Jackets and other projects. They design the overall intelligent logistics, and provide custom design services according to the space of customer's factory and specific needs, which both meets the current needs of customers and give enough space for factory to upgrade.



2. JIT精益生产培训服务

Training service of JIT lean production

欧泰科有强大的JIT培训团队，目前有团队人员80人，大专学历18人，本科学历62人。根据客户生产T恤，毛衫，牛仔，正装，羽绒服，冲锋衣等不同产品，安排相应的经验丰富的培训老师对对服装工艺、生产流程、机器操作、日常管理等方面进行全方位的培训，提高用户的管理水平，确保设备使用效率最大化。

Euratex has a strong JIT training team, there are currently 80 team members, 18 staffs are college education, and 62 staffs are undergraduate degree. According to the production that customers produced, T-shirts, sweaters, denim, suits, down jackets, jackets or other different products, Euratex arranges the experienced training teachers to make comprehensive trains on the clothing technology, production processes, machine operations, daily management and other aspects to improve the management level and ensure maximum efficiency of equipment use.

IE 培训方式 IE training methods

- 前期调研 Pre-Research
- 确认培训计划书 Confirm Training Plan
- IE体系的建立 Establish IE System
- 生产流程规划 plan production process
- 吊挂流水线措施 Hanging Pipeline Measures

IE 体系培训 IE system training

- IE人员制定 Customize IE staff
- 产前工作指导 >work guide before produce
- 流水平衡率 >Pipeline balance
- 生产目标产量达成率 >achievement rate of target
- 平衡吊挂流水线方式 >way of balance hanging pipeline
- 夹具改良 improve the tools
- 流程优化 Optimize the process
- 生产系统中人机物流配合 cooperation among people, machine and logistics in production system
- 做流程和职务设计 >design job duty and logistics.

IE 管理课程 IE management courses

- 早会实施 Morning meeting
- 产前工作 Prenatal work
- 企业之命脉 (品质) The lifeblood of the enterprise (quality)
- 测试调整 Test and adjustments
- 如何做优秀班组长 How to do excellent team leader
- 如何完成目标产量 How to complete the target production

我们的服务

Our services

- 全国网点服务
National network services
- 足够配件资源
enough accessories resources
- 线下服务平台
off line service platform

4. 金融服务

Financial service

如果客户购买长园和鹰的产品，无论是否直接通过欧泰科购买，只要符合融资租赁的条件，欧泰科均可以提供相应设备的融资租赁服务，帮助企业产业升级，提高企业竞争力，为有资金压力的客户解决资金难题。其租赁产生的费用完全可以利用后续因产业升级带来的红利进行归还。

欧泰科坚持：客户的问题，就是我的问题，客户的困难，就是我的困难，为客户解决资金问题是我们金融服务的根本。

As long as the customers buy equipment of CYG(through Euratex or not) and in line with the terms of financial leasing, Euratex can provide financial leasing services to help those customers, who want to upgrade the industry, improve the company's competitiveness but have financial pressures. The cost of its leasing can be paid by the profits of after-upgrading products.

Euratex insisted: the customer's problem is our problem, the customer's difficulties is our difficulty for customers, to solve the financial problem is the fundamental of our financial services.

融资租赁与银行贷款的区别

The difference between financial leasing and bank loan

	融资租赁 Financial lease	银行贷款 Bank loan
融资额度 credit limit	根据客户资质和设备价值决定 according to clients qualification and equipment value	受央行信贷政策限制，同时易受宏观调控的影响 be subject to the credit policies of Central bank
融资期限 credit term	一般为三年，可根据客户需求调整 usually within three years, can be adjusted according clients demands	以一年期及以下流动资金贷款为主 mainly working capital loan within one year.
还款方式 repayment type	灵活的分期付款方案 flexible installment solution	还本付息方式较为单一 single way of debt service
担保方式 guarantee method	一般情况下无需不动产抵押担保 usually no use for real estate mortgage guarantee	一般要求不动产抵押或审核的第三方担保 be request to real estate mortgage guarantee or audit third party guarantee
评效方式 Benchmark mode	专业化操作，快捷高效 professional operation, efficient and shortcut	审批环节多，相对冗长 long approval procedure
操作手续 operation process	简单方便 simple and convenient	相对复杂 complexity
资金获取 capital acquisition	无需准备全额资金，不影响增值税抵扣 don't need to prepare full funding, without affect the VAT deduction	资金又客户全额支付，方可获取抵押贷款 only with full payment, do clients acquire mortgage loan

3. 24小时全天候远程售后服务

24 hours all-day remote after-sales service

欧泰科拥有一支专业的售后服务团队，24小时全天候远程智能服务，快速响应客户售后问题，帮助用户排忧解难。

Euratex has a professional after-sales service team. They can provide 24-hour remote intelligent service, rapid response to customer after-sales problems, and help customers solve problems

客户管理 Customer management

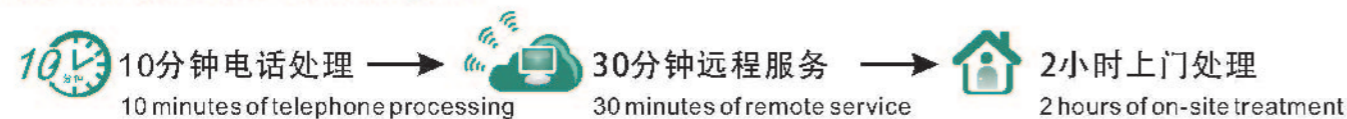
3.1、投诉管理制度 rules for complaints



3.2、客户主动回访 take the initiative to visit customers

- 温馨短信: 每周一次
SMS: once a week
- 电话关怀: 每月一次
Phone: once a month
- 上门服务: 每季度一次
On-site service: once a quarter

3.3、400快速响应 400 fast response



3.4、线上线下服务平台 online and offline service platform

- 远程服务中心
Remote service center
- 企业QQ
enterprise QQ
- 网站
website
- 线上服务
online service platform
- 平台电话
phone
- 技术支持
Technical Support